Mark Vianello Superintendent



School Board

Cara Reynolds, Chairman John LeClair, Vice-Chairman Kim Amontree Wendy Atkinson Robert Segur

December 18, 2023,

Sole Source 23/24-Y

Opened: December 18, 2023

The District will recognize UpGuard, Inc. as the Sole Source for the UpGuard Software-as-a-



650 Castro St. Ste 120-387 Mountain View, CA 94041 www.upguard.com

ATTN: Kota Olivera Information Security Specialist Charlotte County Public Schools

4 December 2023

Dear Kota,

UpGuard, Inc. has developed, and is the sole source of the UpGuard Software-as-a-Service Platform, which includes UpGuard: BreachSight, Vendor Risk and Cyber Research. ("the Services").

UpGuard provides these Services to the School District of Lee County and the School District of Manatee County, and the Services must be purchased from UpGuard as the sole source.

If you have any questions regarding this letter, please contact Jackie Ariston.

Sincerely,

Jackie Ariston SVP Global Sales